BALANCE SHEET
As at Sep. 30th, 2009
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 5,235,369,708,885 | 4,738,663,610,791 |
| I. Cash and cash equivalents | 110 |  | 1,310,719,734,427 | 512,800,801,199 |
| 1. Cash | 111 | V. 01 | 16,719,734,427 | 32,800,801,199 |
| 2. Cash equivalents | 112 |  | 1,294,000,000,000 | 480,000,000,000 |
| II. Short-term financial investments | 120 | V. 02 | 2,445,647,725,728 | 2,735,647,725,728 |
| 1. Short-term investments | 121 |  | 2,465,000,000,000 | 2,755,000,000,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (19,352,274,272) | (19,352,274,272) |
| III. Receivables | 130 |  | 896,613,558,833 | 931,920,868,294 |
| 1. Trade accounts receivables | 131 |  | 871,606,102,451 | 915,396,364,260 |
| 2. Advances to suppliers | 132 |  | 24,144,774,936 | 15,962,439,677 |
| 3. Short-term internal receivables | 133 |  | - | - |
| 4. Receivable in accordance with contracts in progress | 134 |  | - | - |
| 5. Other receivables | 135 | V. 03 | 862,681,446 | 562,064,357 |
| 6. Provision for short-term bad receivables | 139 |  | - | - |
| IV. Inventories | 140 |  | 581,017,970,984 | 557,197,978,285 |
| 1. Inventories | 141 | V. 04 | 676,674,391,935 | 652,854,399,236 |
| 2. Provision for devaluation of inventories | 149 |  | (95,656,420,951) | (95,656,420,951) |
| V. Other short-term assets | 150 |  | 1,370,718,913 | 1,096,237,285 |
| 1. Short-term prepaid expenses | 151 |  | - | - |
| 2. VAT deductible | 152 |  | - | - |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | - | 431,668,061 |
| 4. Other short-term assets | 158 |  | 1,370,718,913 | 664,569,224 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 6,259,339,716,045 | 6,058,645,918,208 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  | - | - |
| 2. Capital receivable from subsidiaries | 212 |  | - | - |
| 3. Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4. Other long-term receivables | 218 | V. 07 | - | - |
| 5. Provision for long-term bad receivable (*) | 219 |  | - |  |
| II. Fixed assets | 220 |  | 4,799,672,821,818 | 5,502,035,705,300 |
| 1. Tangible fixed assets | 221 | V. 08 | 4,447,932,127,152 | 5,114,382,198,737 |
| - Historical cost | 222 |  | 13,261,025,290,967 | 13,255,619,563,184 |
| - Accumulated depreciation | 223 |  | (8,813,093,163,815) | (8,141,237,364,447) |
| 2. Finance leases fixed assets | 224 | V. 09 | - | - |
| - Historical cost | 225 |  | - | - |
| - Accumulated depreciation | 226 |  | - | - |
| 3. Intangible fixed assets | 227 | V. 10 | 39,736,214,042 | 44,046,635,396 |
| - Historical cost | 228 |  | 57,274,433,766 | 57,274,433,766 |
| - Accumulated depreciation | 229 |  | (17,538,219,724) | (13,227,798,370) |
| 4. Construction in progress expenses | 230 | V. 11 | 312,004,480,624 | 343,606,871,167 |
| III. Property investment | 240 | V. 12 | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 1,142,909,462,500 | 239,200,000,000 |


| 1. Investment in subsidiaries | 251 |  |  | - |
| :--- | ---: | :--- | ---: | ---: |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 | V.13 | - |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  | $1,182,707,462,500$ | $278,998,000,000$ |
| V. Other long-term assets | $\mathbf{2 6 0}$ |  | $(39,798,000,000)$ | $(39,798,000,000)$ |
| 1. Long-term prepaid expenses | 261 | V.14 | $\mathbf{3 1 6 , 7 5 7 , 4 3 1 , 7 2 7}$ | $\mathbf{3 1 7 , 4 1 0 , 2 1 2 , 9 0 8}$ |
| 2. Deferred income tax assets | 262 | V.21 | $1,048,386,963$ | $1,701,168,144$ |
| 3. Others | 268 |  | $315,709,044,764$ | $315,709,044,764$ |
|  |  |  | - | - |
| $\mathbf{T O T A L}$ ASSETS | $\mathbf{2 7 0}$ |  |  |  |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES (300=310+330) | 300 |  | 7,099,949,483,227 | 7,361,025,009,262 |
| I. Short-term liabilities | 310 |  | 1,088,660,580,761 | 1,006,054,442,771 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 343,423,051,000 | 343,423,050,999 |
| 2. Trade accounts payable | 312 |  | 103,729,524,697 | 133,258,170,464 |
| 3. Advances from customers | 313 |  | 1,429,885,105 | 496,797,970 |
| 4. Taxes and liabilities to State budget | 315 | V. 16 | 33,827,472,921 | 24,005,036,499 |
| 5. Payable to employees | 315 |  | 19,575,519,329 | 14,313,944,154 |
| 6. Payable expenses | 316 | V. 17 | 487,612,396,277 | 390,313,777,397 |
| 7. Accounts payables-Affiliate | 317 |  | - | - |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9. Other short-term payables | 319 | V. 18 | 99,062,731,432 | 100,243,665,288 |
| 10. Provision for short-term liabilities | 320 |  | - | - |
| II. Long-term liabilities | 330 |  | 6,011,288,902,466 | 6,354,970,566,491 |
| 1. Long-term accounts payables-Trade | 331 |  | - | - |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 | - | - |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 | V. 20 | 6,009,903,392,666 | 6,353,326,443,666 |
| 5. Deferred income tax | 335 | V. 21 | - | - |
| 6. Provision for unemployment allowance | 336 |  | 1,385,509,800 | 1,644,122,825 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 4,394,759,941,703 | 3,436,284,519,737 |
| I. Capital sources and funds | 410 | V. 22 | 4,390,457,388,996 | 3,431,985,636,217 |
| 1. Paid-in capital | 411 |  | 3,262,350,000,000 | 3,262,350,000,000 |
| 2. Capital surplus | 412 |  | - | - |
| 3. Other capital of owner | 413 |  | - | - |
| 4. Treasury stock | 414 |  | (65,004,299,580) | (65,004,299,580) |
| 5. Assets revaluation difference | 415 |  | - | - |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 309,600,000,000 | 309,600,000,000 |
| 8. Financial reserve fund | 418 |  | 52,500,000,000 | 52,500,000,000 |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 |  | 831,011,688,576 | $(127,460,064,203)$ |
| 11. Capital for construction work | 421 |  | - | - |
| II. Budget sources | 430 |  | 4,302,552,707 | 4,298,883,520 |
| 1. Bonus and welfare fund | 431 |  | 4,302,552,707 | 4,298,883,520 |
| 2. Budgets | 432 | V. 23 | - | - |
| 3. Budget for fixed asset | 433 |  | 0 | 0 |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ ) | 440 |  | 11,494,709,424,930 | 10,797,309,528,999 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | $15,853,306,683$ | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | $15,853,306,683$ |
| 3.1 Telecom terminal equipment received on consignment for sale |  |  | 0 |  |
| 3.2 Others received on consignment for sale |  |  | 0 |  |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies |  |  | $107,261,329$ | 0 |
| 6. Subsidies of state budget |  |  | 0 | 0 |

INCOME STATEMENT
As at Sep. 30th, 2009


## CASH FLOW STATEMENT

Quarter 3/ 2009 (Indirect method)

|  |  |  |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
| Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
|  |  |  | 2009 | 2008 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 995,975,498,489 | 793,341,439,498 |
| 2. Adjustment in accounts |  |  | 568,213,896,760 | 888,377,733,672 |
| Fixed assets depreciation | 2 |  | 676,421,921,711 | 701,512,503,810 |
| Provisions | 3 |  |  | 63,413,000,000 |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | $(236,430,592,615)$ | $(478,513,712)$ |
| Interest expenses | 6 |  | 128,222,567,664 | 123,930,743,574 |
| 3. Operating profit before the changes of current capital | 8 |  | 1,564,189,395,249 | 1,681,719,173,170 |
| Changes in accounts receivables | 9 |  | 35,064,478,307 | $(156,271,270,855)$ |
| Changes in inventories | 10 |  | (23,819,992,699) | (94,075,989,815) |
| Changes in trade payables (exclude loan interest payable, corporation tax payable) | 11 |  | 153,173,115,784 | 154,956,408,649 |
| Changes in prepaid expenses | 12 |  | 652,781,181 | $(646,658,089)$ |
| Paid interest | 13 |  | $(174,202,701,298)$ | (920,912,812) |
| Paid corporate income tax | 14 |  | $(23,746,812,353)$ |  |
| Other receivables | 15 |  | 52,916,680 | 90,400,000 |
| Other payables | 16 |  | (6,945,625,670) | (10,525,648,870) |
| Net cash provided by (used in) operating activities | 20 |  | 1,524,417,555,181 | 1,574,325,501,378 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(5,765,050,595)$ | (84,932,888,782) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  | 8,883,983,118 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (5,224,480,851,056) | (2,905,000,000,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 5,621,328,888,556 | 2,025,000,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  | (1,010,557,500,000) |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 236,398,942,141 | 586,507,375 |
| Net cash used in investing activities | 30 |  | $(383,075,570,954)$ | $(955,462,398,289)$ |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  | $(343,423,050,999)$ | $(264,288,695,281)$ |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  | (162,617,307,000) |
| Net cash (used in) provided by financing activities | 40 |  | $(343,423,050,999)$ | $(426,906,002,281)$ |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 797,918,933,228 | 191,957,100,808 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 512,800,801,199 | 312,797,706,031 |


| Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Influence of foreign exchange fluctuation |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (50+60+61) | 61 |  |  |  |

